

## Interim results

# and target for full-year 2005/2006 current operating income

- Target for 27% growth in full-year 2005/2006 current operating income to around ⊕5 million.
- Interim earnings reflecting seasonal nature of business, amplified by the fact that the Easter holidays and weekend fell in the 3<sup>rd</sup> quarter and not in the 2<sup>nd</sup> quarter this financial year.

## I. <u>FIRST-HALF 2005/2006 TURNOVER AND EARNINGS (1<sup>st</sup> October 2005 –</u> 31<sup>st</sup> March 2006)

## 1. Consolidated turnover: €611.3 million

### 1.1 Tourism turnover: €415.0 million

On a like-for-like basis and adjusted for the shift in the Easter holidays and weekend from the  $2^{nd}$  quarter to the  $3^{rd}$  quarter, first-half 2005/2006 tourism turnover was virtually stable (+0.1%) compared with the year-earlier period and broke down as follows:

- A 4.4% increase in accommodation turnover in the Pierre & Vacances / Maeva / Résidences MGM / Hôtels Latitudes division. Note the robust performance in the mountain resort segment (+2.5% compared with an excellent winter season in 2004/2005) and by the Pierre & Vacances City residences (+15%).
- A 2.2% decline in accommodation turnover at Center Parcs Europe, primarily due to exceptional construction work (extension of Bois Francs especially). Adjusted for this impact, accommodation turnover was virtually stable (-0.6%).

#### 1.2 Property development turnover: €196.3 million, up 63.7%

Renovation accounted for 59% of turnover and new properties 41% (compared with respectively 76% and 24% in the first-half 2004/2005).

## 2. Attributable current net result of -€14.0 million

The seasonal nature of the Pierre & Vacances / Maeva / Résidences MGM / Hôtels Latitudes division and to a lesser extent, of Center Parcs Europe, means that tourism operating result is structurally in the red in the first-half year due to weaker turnover in the winter season than in the summer season, whereas fixed costs (especially rents) are booked on a linear basis over the entire financial year. The fact that the Easter holidays and weekend fell in the 3<sup>rd</sup> quarter this financial year and not in the 2<sup>nd</sup> quarter (particularly concerning UK, German and Belgian tourists), amplified this seasonal effect.

## 2.1 Current operating result: -€13.6 million

• The tourism activities produced a current operating result of -€36.9 million:

- The Pierre & Vacances / Maeva / Résidences MGM / Hôtels Latitudes division turned in a current operating result of -€28.4 million, which was a €5.7 million improvement on the 2004/2005 level, thanks to growth in accommodation turnover and the postponement of certain maintenance and refurbishment works until the second-half. Savings in the division stood at €3.5 million in the first-half, representing half of the €7 million forecast for full-year 2005/2006.

- Center Parcs Europe turned in a current operating result of -€8.5 million and the change compared with the first-half 2004/2005 was primarily due to the fact that the Easter holidays and weekend fell in the 3<sup>rd</sup> quarter 2005/2006 instead of in the 2<sup>nd</sup> quarter (business made up for in April), and that exceptional works reduced operating capacity. The €5 million in cost savings achieved represented a third of the forecast level for the full-year (€15 million), in line with the Group's expectations and helping to offset the rise in half-year costs prompted by inflation and the indexation of rents.

• Current operating profit in the property development division rose €4.3 million versus the first-half 2004/2005 to €23.3 million (equating to an operating margin of 12%).

## 2.2 Attributable current net result: -€14.0 million

After taking into account financial expenses of €4.0 million, mainly due to interest expenses on debt contracted as part of the 100% acquisition of Center Parcs Europe, the attributable current net result (i.e. attributable net result before other operating income and expense net of tax) totalled -€14.0 million.

### 2.3 Attributable net result: -€18.9 million

Other operating income and expense net of tax stood at -€4.9 million and primarily included restructuring costs for the implementation of savings programmes in the tourism segment in 2005/2006 and 2006/2007. After factoring in these items, the attributable net result stood at -€18.9 million.

	IFRS	
	H1	H1
€million	2005/06	2004/05
Turnover	611.3	533.8
Current operating result	-13.6	-12.3
Financial expenses	-4.0	-5.1
Corporate income tax (*)	3.6	4.9
Results of equity affiliates	0.1	0.2
Minority interests	-0.1	-0.1
Attributable current net result (*)	-14.0	-12.4
Other operating income and expense net of tax (*)	-4.9	2.1
Attributable net result	-18.9	-10.3

(\*) Other operating income and expense are presented net of tax. They also include non-recurring tax elements (tax savings, update in the Group's tax position), reclassified from corporate income tax.

# II. <u>TARGET FOR 2005/2006 CURRENT OPERATING INCOME (1<sup>st</sup> October</u> <u>2005 – 30<sup>th</sup> September 2006)</u>

In view of:

1) growth in year-to-date tourism bookings (excluding the shift in the Easter holidays and weekend) in both Pierre & Vacances / Maeva / Résidences MGM / Hôtels Latitudes (+6%) and Center Parcs Europe (+4%),

- 2) robust property development activities,
- 3) the materialisation of the savings programme planned for the year,

the Group is aiming to generate current operating profit of €95 million over the full-year 2005/2006, equating to growth of 27% versus the 2004/2005 level of €74.8 million under IFRS accounting rules.

#### For further information

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